

**From:** Dickens, Lydia (DDOT) <lydia.dickens@dc.gov>  
**Sent:** Thursday, August 19, 2010 3:00 PM  
**To:** Cleckley, Eulois (DDOT) <eulois.cleckley@dc.gov>  
**Subject:** RE: CSX MOU - CBE agreement

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I have not. □

**Lydia R. Dickens**

**Asst. Atty. General, d.**

202.671.3237 tel.

202.673.2355 fax

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**From:** Cleckley, Eulois (DDOT)  
**Sent:** Thursday, August 19, 2010 2:36 PM  
**To:** Dickens, Lydia (DDOT)  
**Subject:** FW: CSX MOU - CBE agreement

Have we received the MOU?

**From:** Siegel, Steven (EOM)  
**Sent:** Thursday, August 19, 2010 2:34 PM  
**To:** Cleckley, Eulois (DDOT); Kahn, Jared (EOM)  
**Cc:** Castor, Jennifer (OAG); Dickens, Lydia (DDOT)  
**Subject:** Re: CSX MOU - CBE agreement

Jen will provide standard CBE language requiring 35% contracting for CBE's referencing the code.

Jen - please call lydia for context. This is for the CSX agreement.

Steven A. Siegel  
Director of Development

Government of the District of Columbia  
Office of the Deputy Mayor for Planning & Economic Development  
1350 Pennsylvania Avenue, NW  
Suite 317  
Washington, DC 20004

W202.724.7014  
C 202.701.4984  
F 202.727.6703  
steven.siegel@dc.gov

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**From:** Cleckley, Eulois (DDOT)  
**To:** Kahn, Jared (EOM); Siegel, Steven (EOM)  
**Sent:** Thu Aug 19 14:08:44 2010  
**Subject:** RE: CSX MOU - CBE agreement

Guys-

Do you have any language that we can drop into the MOA? The MOA should be coming over shortly.

**From:** Kahn, Jared (EOM)  
**Sent:** Thursday, August 19, 2010 10:45 AM  
**To:** Siegel, Steven (EOM); Cleckley, Eulois (DDOT)  
**Subject:** Re: CSX MOU - CBE agreement

Good point.

Eulois, is that ok?

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**From:** Siegel, Steven (EOM)  
**To:** Kahn, Jared (EOM); Cleckley, Eulois (DDOT)  
**Sent:** Thu Aug 19 10:39:41 2010  
**Subject:** Re: CSX MOU - CBE agreement

Let's try for CBE. It's about helping local biz, not only taxes.

Steven A. Siegel  
Director of Development

Government of the District of Columbia  
Office of the Deputy Mayor for Planning & Economic Development  
1350 Pennsylvania Avenue, NW  
Suite 317  
Washington, DC 20004

W202.724.7014  
C 202.701.4984  
F 202.727.6703  
steven.siegel@dc.gov

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**From:** Kahn, Jared (EOM)  
**To:** Cleckley, Eulois (DDOT)  
**Cc:** Siegel, Steven (EOM)  
**Sent:** Thu Aug 19 09:37:55 2010  
**Subject:** RE: CSX MOU - CBE agreement

Fundamental error in my calc☐

Taxable income will receive the 9.975% tax☐ so I would roughly discount \$52.5M by 70%... so it☐s really only \$1.57M in tax revenues.

I think just having the first source is fine, Steve, what do you think?

Jared Kahn  
Project Manager  
Office of the Deputy Mayor for Planning and Economic Development  
202-213-9215

**From:** Kahn, Jared (EOM)  
**Sent:** Thursday, August 19, 2010 9:35 AM  
**To:** Cleckley, Eulois (DDOT)  
**Cc:** Siegel, Steven (EOM)  
**Subject:** RE: CSX MOU - CBE agreement

Steve,

I believe the projected budget for the Virginia Avenue Tunnel project is somewhere in the vicinity of \$140-160m that's approximately \$52.5M in billings to DC firms at 9.975% that equals roughly \$5.2M in tax revenues to the District over the life of the project this could mean a few years at least. Goldblatt was much more amenable to the First Source probably since he knows they are looser than a CBE agreement.

Jared Kahn  
Project Manager  
Office of the Deputy Mayor for Planning and Economic Development  
202-213-9215

**From:** Cleckley, Eulois (DDOT)  
**Sent:** Thursday, August 19, 2010 9:21 AM  
**To:** Kahn, Jared (EOM)  
**Cc:** Siegel, Steven (EOM)

**Subject:** RE: CSX MOU - CBE agreement

The first source I think is a go but I would have to check on the CBE. Also, the horse carriage protection regarding the easement can be covered in the easement itself versus including this in the MOU.

Eulois

**From:** Kahn, Jared (EOM)  
**Sent:** Wednesday, August 18, 2010 6:15 PM  
**To:** Cleckley, Eulois (DDOT)  
**Cc:** Siegel, Steven (EOM)  
**Subject:** CSX MOU - CBE agreement

Also, along with the First Source agreement, we'd like there to be CBE agreement as well. CSX and their counsel said this was covered by their agreements with Federal Highway, however, if that's true then they should be amenable to the CBE agreement. I thought that was how it was left, just wanted to be certain.

**Jared Kahn | Project Manager**

Government of the District of Columbia

Office of the Deputy Mayor for Planning & Economic Development

1350 Pennsylvania Ave, NW Suite 317 | Washington, DC 20004

W 202.213.9215 | F 202.727.6703 | [Jared.Kahn@dc.gov](mailto:Jared.Kahn@dc.gov)